



European Digital Innovation Hub
Madrid Region



EDIH-MADRID REGION

EUROPEAN DIGITAL INNOVATION HUB – MADRID REGION

D 5.2 REPORT SERVICES PROVIDED DURING THE SECOND YEAR. WP5

Task 1.2

Issued by:

Issued data:

14/03/2025

Work Package Leader:

IDC

Written By:

WP Leader

Contributors:

WP Leader

Reviewed By:

Sandra Busturia

Document history	
Version	Issued Date
D 5.2 v1	14/03/2025



TABLE OF CONTENT

Executive Summary	3
1. INTRODUCTION.....	5
2. DESCRIPTION OF THE SERVICES PROVIDED IN WP5: SUPPORT TO FIND INVESTMENTS	7
3. ANALYSIS OF THE SERVICES DELIVERED	28
4. BEST PRACTICES AND CONTINUOS IMPROVEMENT	31
5. CONCLUSIONS.....	32

Executive Summary

This report presents an overview of the services provided under **Work Package 5 (WP5)** during the **second year** (M12-M24) of the **EDIH Madrid Region** project, focusing on digital transformation support for small and medium-sized enterprises (SMEs). The services aim to enhance SMEs' capabilities by facilitating access to funding opportunities and supporting the submission of project proposals, thus improving their competitiveness, innovation capacity and market presence.

The **EDIH Madrid Region** project is designed to accelerate the digital transformation of SMEs and public sector organizations through:

- Digital Maturity Assessments
- Training and skill development services
- Support for securing financial resources for digital transformation

The primary beneficiaries of WP5 include SMEs in manufacturing, Industry 4.0, service sectors, and mobility and transport, ensuring they receive tailored guidance in securing regional, national, and European funding to adopt innovative digital technologies.

During the second year of implementation, WP5 delivered a total of **227 services**, including:

- **211 services for funding opportunity identification**
- **32 services for project proposal submissions**

These services were facilitated by a consortium of key partners, including **IDConsortium, AEDHE, AECIM, Hewlett-Packard Servicios España, Fundación Madrimasd, Universidad Carlos III de Madrid, EIT Digital, and others**, ensuring a comprehensive and expert-led approach to digital transformation support.

The main **achievements and impact** generated from the provision of the services reach:

- **169 SMEs** received direct support, with **48 SMEs engaging in multiple services**.
- SMEs in the **manufacturing and processing sector** represented the largest segment of beneficiaries (**65 SMEs**).
- The support services led to **€4.7 million in public funding secured** for SME digitalization initiatives.

KPIs achievement include:

- **211 SMEs** supported in **funding search**.
- **32 project proposals submitted**.
- **€4.7M additional investment triggered**.

These KPIs were achieved due to several measures implemented to maximize the service effectiveness, such as:

- **Customized financial roadmaps** based on SME needs and priorities.
- **Workshops and information sessions** to enhance funding awareness.
- **Strategic consortium-building efforts** to strengthen EU project applications.
- **Hands-on proposal development and compliance support**.

The services provided under WP5 have had a **substantial impact on SME digitalization**, strengthening their financial capacity to adopt advanced technologies and innovative business models. The **EDIH Madrid Region** has proven to be a critical facilitator in guiding SMEs through complex funding landscapes and proposal development processes. Moving forward, efforts will continue to expand outreach, refine service delivery, and increase the **success rate of funding applications**, aligning with both **regional and European digital transformation strategies**.

This report underscores the continued commitment of the **EDIH Madrid Region** to fostering a digitally advanced and competitive SME ecosystem, ensuring sustainable growth and innovation in the coming years.

1. INTRODUCTION

The EDIH MADRID REGION project aims to establish a European Digital Innovation Hub (EDIH) in the Madrid region, targeting the digitization of both the public sector and small to medium-sized enterprises (SMEs).

The primary objectives of the project of EDIH MADRID REGION include:

- Accelerating the digital transformation of SMEs and public sector organizations in the Madrid region.
- Providing comprehensive support services, including digital maturity assessments, skill and training services, and support for accessing financing for digital transformation.
- Facilitating the integration and adaptation of advanced digital technologies to improve operational efficiencies and business models.

The project encompasses several key sectors, specifically:

- SMEs in the service sector.
- Industrial SMEs focusing on Industry 4.0.
- Regional and municipal public administrations.
- Mobility and transport sectors.

The project commenced on December 1, 2022, and is set to run for 36 months. This timeline includes various phases of implementation, monitoring, and evaluation to ensure the project meets its objectives and delivers tangible benefits to its stakeholders.

This deliverable contains a detailed description of the services provided by the EDIH Madrid Region within its second year of activity for the Support to find investments service, delivered within WP5.

The EDIH MADRID REGION project places a significant emphasis on the digital transformation of industrial SMEs, particularly through support in securing funding and strategic assistance in the preparation of project proposals aimed at fostering digital innovation. This service facilitates access to public and private financial resources that enable SMEs to implement advanced digital technologies, enhance operational efficiency and develop new digital-driven products and services.

The service is delivered through a consortium of key partners, ensuring expertise in both financial advisory and digital innovation support. The Partners Involved in WP5 are the followings:

- **ID Consortium** : As the lead beneficiary, coordinates the activities within WP5, ensuring that the objectives are met and the deliverables are achieved. ID Consortium supports SMEs in identifying suitable funding opportunities at the regional, national and European levels, Providing strategic advisory services in looking for funding and hands-on support in preparing and submitting project proposals, ensuring compliance with funding requirements to maximize success rates.
- **Asociación de Empresarios del Henares (AEDHE)**: The Henares Business Association (AEDHE), within the framework of the *European Digital Innovation Hubs* program, offers a comprehensive support and assistance service for funding search, designed to drive the development of innovative

projects in businesses in its environment. This **Support to find investment** service focuses on opportunity identification by offering individualized advice to companies, guiding them in the selection of the most suitable funding sources, providing companies with the tools and knowledge necessary to access the funding they need to carry out their innovation and digitization projects.

- **Hewlett-Packard Servicios España (HPE):** Hewlett Packard Enterprise (HPE) is a global technology company specializing in enterprise hardware, software, and services. It focuses on digital transformation by providing scalable, secure, and efficient IT infrastructure. HPE is a key player in High-Performance Computing (HPC) and Artificial Intelligence (AI), offering supercomputers, AI-optimized hardware, and integrated software solutions. Notable products include Cray, Proliant, and Alletra systems, as well as the HPE Private Cloud for AI (PC-AI). Through advanced technology and scalable solutions, HPE enables organizations to tackle complex computational challenges.
- **Fundación para el Conocimiento Madrimasd (MADRIMASD):** MADRIMASD ensures methodological consistency and quality control of the digital transformation services provided.
- **Universidad Carlos III de Madrid (UC3M):** UC3M provides academic expertise and advanced digital tools for the digital maturity assessments and testing services.
- **Asociación de Empresarios del Comercio e Industria del Metal de Madrid (AECIM):** AECIM informs SMEs about the grants they can opt and their characteristics: beneficiary type, investment type, application deadline, execution period, eligible expenses, etc. AECIM then advises the company on whether their investments are suitable for the subsidies, and prepares the necessary documentation for the application.
- **EIT Digital (EIT):** EIT provides knowledge transfer and supports the training and skill development initiatives within WP5.

This report evaluate the effectiveness and efficiency of the services delivered in WP 5.

Effectiveness refers to the extent to which the services delivered achieve the intended outcomes and goals. For the EDIH MADRID REGION project, effectiveness can be measured through several key indicators: Digital transformation success, skill development, innovation and growth (impact on competitiveness (enable the SMEs to better compete in the market)

Efficiency relates to the resources used to deliver the services and the speed and cost-effectiveness of the delivery process. Key factors include resources utilization (human, technological resources to deliver high quality services); timelines (delivery of the services with the planned timelines); services delivery processes (by reducing bureaucracy and improving speed); scalability (ability to scale services to accommodate more services without increasing costs or time)

By focusing on these aspects, the EDIH MADRID REGION project aims to ensure that the services provided are both effective in achieving their intended goals and efficient in their delivery, maximizing the benefits for all stakeholders involved.

2.DESCRPTION OF THE SERVICES PROVIDED IN WP5: SUPPORT TO FIND INVESTMENTS

2.1 DESCRIPTION OF THE SERVICES PROVIDED

The **Support to Find Investments** service within the **EDIH Madrid Region** project is designed to assist SMEs in securing funding for their **digital transformation**. This service is part of **WP5 - Funding and Finance Services** and aims to enhance the financial capabilities of SMEs by facilitating access to both public and private investment opportunities. The service is divided into a) Support in looking for funding opportunities; b) Support in the submission of project proposals. These sub-services address the financial barriers that SMEs face, providing the necessary financial advisory and strategic guidance to access funding opportunities that enable their digital transformation.

Key activities of the Support to Find Investments service include:

A) Support in looking for funding opportunities:

Based on the information collected in the Digital Maturity Assessment (DMA) and the tailored Action Plan developed for the SMEs, an initial assessment meeting is conducted with the SME. The aim of this introductory meeting is to perform an in-depth analysis of the SME's funding needs.

Under a structured approach, the SME's profile, digitalization priorities, investment capacity and long-term business objectives are carefully evaluated. This analysis enables the identification of the most suitable funding schemes at regional, national and European levels, as well as private funding opportunities, aligning them with the company's technological roadmap and strategic growth plans.

The service explores a diverse range of financing instruments, including grants, public funding programs, venture capital, private investors and corporate innovation funds, ensuring a tailored approach to each SME's financial requirements.

Following this assessment, a customized funding roadmap is developed, outlining the available financing opportunities, their eligibility criteria, application requirements, key deadlines and expected outcomes. This roadmap serves as a strategic guide, ensuring that the SME is well-prepared to navigate the funding landscape and maximize its chances of securing both public and private financial support for digital transformation initiatives.

B) Support in the Submission of Project Proposals:

Once the most suitable funding opportunity have been identified and aligned with the SME's digitalization strategy, the next step is to **translate this opportunity into a strong and competitive project proposal**. Building on the insights gained from the funding assessment, the **Support in the Submission of Project Proposals** service ensures that SMEs receive the necessary guidance to develop a well-structured, compelling and compliant proposal, maximizing their chances of securing financial support.

Under a structured approach, the SME's project concept, technological objectives, expected impact, and resource requirements are carefully analyzed to tailor the proposal to the specific funding scheme. The service includes:

- Strategic alignment: Ensuring that the project fits the priorities and evaluation criteria of the chosen funding program, whether at the regional, national, European, or private level.
- Proposal structuring and content development: Assisting in defining clear objectives, expected outcomes, work plan, budget, and key performance indicators.
- Consortium building and partnerships (if needed): Identifying potential collaborators, research institutions or industry partners to strengthen the proposal.

- Compliance check: Reviewing the proposal to ensure it meets formal and technical requirements, improving the chances of approval.

Throughout the process, SMEs receive personalized support in preparing high-quality submissions, maximizing their likelihood of securing financial resources for digital transformation projects. The goal is to empower SMEs to successfully navigate complex funding procedures, positioning them for sustainable growth, innovation, and competitiveness.

The description of the services provided are listed in the following tables:

A) Support to find financing opportunities:

Entity	Service description
<i>Services delivered by AECIM.</i>	
Talleres Mecánicos Arroyo S.L	AECIM advises Talleres Mecánicos Arroyo on the subsidies available to make these investments: - 5-axis machining center with numerical control - Lathe with numerical control - Crane / forklift / mechanical bull
Speedrill	AECIM advises Speedrill on existing subsidies for the purchase of a lathe
Innovación de Perfiles Metálicos S.L	AECIM advises Perfiles Metálicos on the subsidies available for the purchase of a hydraulic folding machine worth €150,000
Novomatic Gaming S.A.U	AECIM advises NOVOMATIC on the subsidies it can access for future investments to digitalize its production process, both in hardware and software.
Novoclima S.A	AECIM advises Novoclima on the subsidies it can access when considering future investments.
Medical Precision Implants S.A	AECIM advises Medical Precision Implants on the subsidies it can apply for to purchase software and hardware for the digitalization of its production process..
Nagamohr	AECIM advises Nagamohr on the subsidies available for the purchase of software and hardware for the digitalization of its production process.
Kla Ferr 27 S.L	AECIM advises Kla Ferr on the subsidies available for the purchase of hardware, software and cybersecurity.
Josman Soluciones Técnicas S.L	AECIM advises Josman on the available subsidies and their characteristics and requirements for the purchase of: - Licenses for computer-aided design (CAD) programs - Licenses for computer-aided machining (CAD-CAM) programs - Laser engraving equipment
INSYTE S.A	AECIM advises INSYTE on artificial intelligence support for the Community of Madrid for the possible acquisition of a 3D printer and automatic rotating cabinets.
INSYTE S.A	AECIM advises INSYTE on the aid available for these investments: - Smart cabinets for the warehouse and connecting it to its ERP - Machine for washing plates that is programmed automatically, with traceability control, time control, with a closed circuit, does not consume water, and is connected to its ERP. - New paint oven - Smoke extractors for welding work.
Industrias Balmes	AECIM advises Industrias Balmes on the characteristics and requirements of the Industry 4.0 subsidy from the Ministry of Industry.
Saargummi S.A	AECIM advises Saargummi on the suitability of its investments to the "Acquisition of Productive Means of the Community of Madrid" subsidy

SOLUCIONES TECNICAS MTECH, S.L.	AECIM advises MTECH on the subsidies available for the acquisition of tools related to the screwing area, worth approximately 60,000 euros.
SOLUCIONES TECNICAS MTECH, S.L.	AECIM advises MTECH on the available subsidies that it can access for the purchase of a cable harness manufacturing machine worth approximately €450,000.
SOLUCIONES TECNICAS MTECH, S.L.	AECIM advises MTECH on the characteristics of the Community of Madrid subsidy for the purchase of: - New cordless precision screwdrivers with ergonomic tightening system - Bridge crane Investments worth approximately 30,000 euros
IMABE S.L.U.	AECIM advises IMABE on investments made in 2023 to be able to apply for the Productive Means subsidy.
IMABE S.L.U.	AECIM advises IMABE on the subsidies planned for the digitalization of industrial SMEs in the Community of Madrid
IMABE S.L.U.	AECIM advises IMABE on investments to digitalise a specific company process, informing it about the expansion of the Digital Kit for companies with more than 50 employees.
IMABE S.L.U.	AECIM advises IMABE on the aid available to buy a forklift and move from manual to mobile load transport
RESA QUALITY FACTORY SL (EURO RESA)	AECIM advises Resa on the subsidies available to make these investments: - implement a project control program (GRM), - implement a customer control program (CRM) - and integrate it with its ERP.
Talleres Pita S.A	AECIM advises Talleres Pita on the Last Mile digitalization grant.
COTAIN S.A	AECIM advises COTAIN on the subsidies available for the purchase of a semi-automatic pipe cutting machine worth 11,000 euros
Cooperativa Madrileña de Ferreteros	AECIM advises COMAFE on the subsidies it can access for future investments.
Canon Sistemas de Oficina S.A	AECIM advises Canon on the subsidies available for the development of a website, a cybersecurity system and social networks
Blazquez Checa S.L	AECIM advises Blazquez Checa on the aid that he can access in case he wants to make possible investments in the future
Battinver Alcobendas S.L	AECIM advises Battinver on aid for commercial SMEs in the Community of Madrid for three investments worth 20,000 euros: - Purchase of infrared bodywork and its installation - Purchase of a tyre changer with an auxiliary arm
Construcciones Metálicas ALBERO, S.L.	AECIM advises ALBERO on the subsidies available to make samples of the different types of doors they manufacture for the elevator sector in order to carry out tests in accordance with a new European regulation
Aislaven Molina S.L	AECIM advises AISLAVEN on the subsidies available to purchase electronic invoicing and digital recording software
Desmontes y Excavaciones Ortigosa S.A	AECIM advises Desmontes y Excavaciones Ortigosa on the aid available for the purchase of digital devices for truck driving.
Arquimea Advanced Systems S.A.U	AECIM advises Arquimea on the characteristics of the Community of Madrid grant "Acquisition of Productive Means"
Arquimea Advanced Systems S.A.U	AECIM advises Arquimea on the subsidies available to set up a drone manufacturing line

Compañía Espacial de Sistemas Automáticos S.A (CESA)	AECIM advises CESA on the subsidies it can access for investments, specifically: - Productive Resources - Reduction of workplace accidents.
BRALO, S.A.	AECIM advises Bralo at the Metal Madrid Fair, by video call and by email, on the subsidies that Bralo can opt for for different investments in hardware and software, specifically these 3 grants from the Community of Madrid: - Digitalization of industrial SMEs - Acquisition of productive means - Reduction of work accidents
ArcelorMittal	AECIM advises Arcelormittal on the subsidy of productive resources from the Community of Madrid for the purchase of cranes for its warehouse worth 1.5 million euros.
ArcelorMittal	AECIM advises the 50-employee factory in Madrid owned by Arcelormittal on investments in both hardware and software, specifically: Competitiveness and modernization through digital and sustainable transformation in commerce Reduction of workplace accidents Innovation Check European Innovation Digital Hub
APRIMATIC DOORS S.L	AECIM advises Aprimatic on the grants available to purchase an ERP (process management system), a CRM (customer management system), an MRP (material management system) and a WMS (warehouse management system). This total investment is estimated to be worth around €200,000.
Industrias Balmes	AECIM has prepared a detailed report on the aid that Industrias Balmes can apply for in 2025, in order to be able to plan its investments.
Fundiciones y Matricería (FUYMA) S.A	AECIM advises for the search for subsidies for the purchase of 5-axis CNC machining machines
Alta Precisión Industrial Mecánica S.L (APRIM)	AECIM advises APRIM in its search for financing for the purchase of a machining centre worth €300,000, explaining the "Digitalisation of industrial SMEs" subsidy from the Community of Madrid.
Luger Centro de Corte S.L	On January 4, 2024, AECIM sent a circular to inform about the day we were going to do on January 15 to explain the "Digitalization of industrial SMEs" aid from the Community of Madrid. A few days later, on January 12, AECIM sent an informative circular describing the characteristics and requirements of these aids. As a result of these two circulars, Luger Centro de Corte S.L consulted by telephone about its investment project, consisting of the acquisition of a 12 kW fiber laser cutting machine from HSG Laser, model G6025H. AECIM analyzed the requirements: - as a beneficiary, which does comply, being an SME with an industrial CNAE located in the Community of Madrid - economic requirements (minimum investment of € 75,000) and payment to be made after applying for the aid, which does comply Therefore, AECIM proceeds to manage the processing of the application.
Orbis Tecnología Eléctrica S.A	AECIM advises ORBIS to detect and explain the subsidies available for these investments: - Injection machine (€87,000) is not eligible for any subsidy because it is a leasing operation. - Cable cutter/stripper (€15,000) + riveter (€7,500) + other small purchases (€10,000) would not be eligible for the Productive Means subsidy (see here) because it does not reach the minimum investment of €75,000. - Case packer (€150,000) is eligible for the 2026 Productive Means subsidy (for expenses incurred in 2025).

APIEM - asociación profesional de instaladores eléctricos y de telecomunicaciones de Madrid	AECIM has identified and explained the subsidies that APIEM can access for the purchase of software to improve and automate its internal processes.
Siderúrgica Requena	AECIM identifies for Siderúrgica Requena the subsidies that they can opt for for these investments: - Lathe purchased in May 2024 (€85,000) - Civil works to make a pit to place it - Implementation of production software - Implementation of software for warehouse management - CAD R&D licenses: purchase of software to prepare part plans, 3D digital simulation.
AF Steel Case	AECIM has identified the available subsidies that AF Steelcase can access for these investments: purchase of a new folding machine, worth €80,000, the updating of the painting system worth €1.3; and is considering installing solar panels worth €200,000;
Manufacturas Cruce	AECIM has helped Manufacturas Cruce to identify the subsidies available for the purchase of a welding machine and its corresponding software.
PROTOLDO S.A	AECIM has helped Protoldo to find financing for these three investments: 1 automatic sewing machine, 1 automatic fabric welding machine and 1 automatic cutting bench, which add up to a total budget of €193,000.
Estampaciones Industriales S.A	AECIM has identified the two grants that Estampaciones Industriales can apply for for the following investments: 1. Investments made in 2024, for the "Productive Means" grant: - Air condensers = €200,000 - Compressors = €50,000 2. Future investments for the "Digitalization of industrial SMEs" grant: - Safety screens for presses = €10,000 - New press = €700,000 - Wire machine for tool spares = €50,000 - MES software for production control = €200,0000
Fabricación y Montajes Metálicos S.L (FAYMM)	FAYMM wants to know the grants it can apply for in 2025, so AECIM sends a complete advisory report on 3 grants: digitalisation of industrial SMEs; acquisition of productive means and reduction of work accidents. All of them describe the beneficiary, the subsidisable actions, the application period, the execution period, the subsidisable intensity, the minimum limit and the maximum limit of the investment.
Ferretería Leonesa S.L	Advice on aid for investment projects for the modernization, digitalization and technological innovation of small and medium-sized companies and individual entrepreneurs in the commercial, service and craft sectors of the Community of Madrid.
Grupo GCI S.L	Advice on: - whether they can access aid for investment projects for the modernization, digitalization and technological innovation of small and medium-sized companies and individual entrepreneurs in the commercial, service and craft sectors of the Community of Madrid - whether they have any planned investment that fits into the Community of

	Madrid's subsidy for reducing workplace accidents, which includes the purchase of new machinery, forklifts, electric lifts, etc.
Anillas Talismán S.L	You have been offered several grant options for the following investments, the first two short-term and the last three long-term: Computer SEO and SEM positioning Business Intelligence (B2C) Cybersecurity Industrial machineryComputer SEO and SEM positioning Business Intelligence (B2C) Cybersecurity Digital Kit Industrial machinery
Seligrat S.L	<ul style="list-style-type: none"> • An elevator was purchased for the repair of vehicles weighing up to 4 tons due to Stellantis' demands. • Investment has been made in Software as well as a CRM for the sale of used vehicles. • A high-speed bench was purchased for the Majadahonda workshop. • We are pending the installation of a photovoltaic plant at the Majadahonda facility and also the replacement of the air conditioning/refrigeration machine of said property. • New machinery has been purchased and the workshop Software has been updated. • The website has been contracted and the corporate identification changed.
GRUPO QUERO JC-ELECTRONICS SPAIN SLU	Advice on various investments that have been made and that are included in the digitalization subsidy for commercial SMEs in the Community of Madrid.
Electrolíticos Lofrán	Implementation of a new production process: use of trivalent chromium in the treatment of metal surfaces.
Chimetal S.A	Digitize its production process and their internal processes: Acquire a milling cutter (hardware) Acquire a lathe (hardware) Possibility of purchasing a 3D scanner (software) Acquire 3D design software (software) Implement the digital signing system (software) Implement electronic invoice (software) Point machine (hardware) scraps the old one.
Gantrex Crane Solutions S.L	Digitization of their production and management process: - Purchasing a lathe (hardware) - Purchase of a boring machine (hardware) - Purchasing a ventilation extraction system (hardware) - Purchase of a digital clocking system for employees (software) - Implementation of electronic invoice (advice)
Grin Luz	Digitization of processes: - For manufacturing, through the purchase of a robotic arm - For the management of delivery notes, through the purchase of an ERP.

Emovili Spain S.L	They are looking a grant to implement an ERP.
AMDA, Asociación Madrileña de Distribuidores de Automóviles	Information on all types of aid aimed at SMEs in the automobile trade sector in the Community of Madrid.
Fundición Vulcano	Support to find funding for: Purchase of 3 new silos, for sand storage, with conveyor belt. Asphalting the ground. Construction of a warehouse on the adjacent land to deposit the machinery there.
Termoplásticos PERAL S.A (TERPESA)	They want to replace a plastic injection machine with a more modern one, with a budget of between 60,000 and 100,000 euros.
ASOREME	We went to the ASOREME Board of Directors on June 18 to explain all the existing aid for the digitalization of industrial SMEs.
Metalurgia para Telecomunicación, S.A (MEPAT)	Purchasing an electric forklift.
Grupo Velasco	Advice for an ERP, web positioning, and knowing other possible subsidies for which they may be eligible.
PIBAB S.A	Advice on all types of existing aid for the purchase of industrial machinery that helps them improve their production processes.
Axter Aerospace	Automated industrial machinery (CNC machinery center)
Emovili Spain S.L	Advice on subsidy possibilities to implement an ERP with 4 grant options available, but only 1 fits your needs.
GRUPO QUERO JC-ELECTRONICS SPAIN SLU	Advice for seeking financing for the following investments: 1. Implement an ERP. 2. Change of climate system for a more efficient one, valuing aerothermal energy. 3. Change of water heaters. 4. Installation of solar panels on the roof. 5. Installation of new office ceilings to improve energy efficiency and avoid losing heat and cold. 6. Installation of new LED lighting. 7. Change of computer equipment for more updated equipment, as well as printing equipment per consumption to avoid having a printer per position. 8. Purchase of new software to make improvements and automations on our website. 9. We are also considering outsourcing companies to help us implement AI processes in our processes. 10. Hiring logistics and R&D personnel to automate tasks with AI. Specialist personnel for R&D in test bench. 11. Acquisition of R&D resources such as test benches, ultrasound cleaning... 12. Acquisition of container logistics means to send to large clients so they can deposit the equipment to recycle and achieve a circular economy.
Made in LED	Advice on the subsidy of productive means of the Community of Madrid for the purchase of a machine.

Made in LED	They want to buy a software program called Dialux Evo 12.
Innovación de Perfiles Metálicos S.L	Advice on the possible subsidies that you can access to buy an automatic folder worth 150,000 euros.
Accurer S.L	Advice on various subsidies for which they can qualify for the purchase of a CNC machining center made up of two parts: the machine, €408,000 and the robot, €97,000.
Aluminios Seppala S.A	Advice on the digitalization subsidy for industrial SMEs in the community of Madrid for the purchase of a cutting and machining center and a beading machine.
Hermanos Jiménez Gómez S.L	Storage shelving (€600,000) New 5-axis CNC machines (€3M) Implement the ERP and integrate it with the MES (€100,000)
Repagas	Automatic sheet metal bending machine (390 000) Purchase and installation of gas bottles for the quality area (12 000)
Cortes y Transformados del Acero S.L	Electromagnet and robotic arm
TARNOS S.A	Buy a semi-automatic band saw
Mimsa Manzanares Industrias Metálicas, S.A.	Purchase of numerical control software for production machinery. The one they have is from the 1980s
Metalurgia para Telecomunicación, S.A (MEPAT)	319 / 5.000 <ul style="list-style-type: none"> • Digitization of the plans • Hardware new machines • Buy forklift • Welding smoke extraction system • Change roofing/window panels (160 sheets of 1mx1.5m). Reduce electricity consumption in favor of natural light • Office renovation, removing partitions, furniture.
CECO S.A	CECOSA has acquired and wants to acquire industrial machinery with software to improve its production process, worth approximately 1 million euros, for which it has been advised on the subsidy options for which it can apply.
Golderos	In January 2024, Golderos contacted AECIM to ask about the aid available for the following investments: Tube bending machine, Laser welding machine, Mobile filtering system, ERP manufacturing module, Rod forming machine, Welding grating machine, Paint booth, Electrical panel laboratory, laboratory cold room, gas charging equipment, tube sealer and welding robot worth about €315,000. AECIM advises you with a table of aid and its main characteristics, depending on each type of asset.
<i>Services delivered by UC3M</i>	
ACCURO TECHNOLOGY S.L.	**Justification of Funding Search Service for Accuro:** As part of Accuro's strategic objective to advance innovation in cryptography, quantum simulation, blockchain, and AI, our funding support service conducted a targeted analysis of European and international calls aligned with their technical focus and collaboration goals. After evaluating multiple opportunities, we prioritized two high-impact initiatives: the "Horizon Europe "Cancer Mission" (leveraging AI-driven solutions for healthcare innovation) and "Cluster III "Security" (focusing on cybersecurity and advanced cryptographic frameworks). To strengthen their proposal readiness, we facilitated a direct connection with a

	<p>Chair Professor from the UC3M Department of Mathematics, a recognized expert in quantum simulation and cryptographic systems, whose research aligns seamlessly with Accuro's vision. A productive introductory meeting was held, enabling knowledge exchange and outlining pathways for consortium participation or pilot project development. While Accuro opted to pursue further collaboration independently post-consultation, this engagement underscores the value of our matchmaking service in bridging industry with academia, ensuring access to cutting-edge expertise and enhancing competitiveness in complex funding landscapes. This initiative not only supports Accuro's immediate goals but also positions them as a forward-thinking player in cross-disciplinary R&D within Europe's innovation ecosystem.</p>
Innerspec Technologies Europe S.L.	<p>Attending the networking session of the day on intelligent inspection systems enabled Innerspec to exchange contacts and learn about the interests and concerns of individuals and companies in this field. There were several possibilities for collaboration with other attendees in an area increasingly demanded by industry and society. In addition, they were able to show the speakers (companies with real use cases in this field) their interest and capabilities to collaborate with their companies.</p>
HispaRob	<p>During the networking activities of the Intelligent Inspection Systems Day, conversations about possible collaborations between HispaRob, the EDIH Madrid Region and the Madri+D Foundation were initiated. In a subsequent private meeting, concrete joint actions have been defined.</p>
Fundación para la Investigación, Desarrollo y Aplicación de Materiales Compuestos (FIDAMC)	<p>The brokerage session held during the Conference on The Value of Intelligence Analysis in the AI Era leveraged the B2Match platform to streamline collaboration and funding opportunities among participants. Registered users created personalized profiles and listed project ideas or partnership opportunities in a dedicated marketplace, visible to all attendees. This digital tool enabled proactive engagement: 15 participants utilized the platform to outline their expertise and needs, resulting in three pre-scheduled one-on-one meetings focused on AI-OSINT solutions and funding avenues. While formal meetings were limited, the platform's visibility played a pivotal role during the wine reception. Many attendees, having reviewed the marketplace profiles beforehand, initiated informal yet strategic conversations to align interests, explore synergies, and discuss potential consortia for EU funding programs. This blend of structured digital matchmaking and organic networking underscored the event's success in fostering connections beyond scheduled interactions, amplifying EDIH's goal of building a dynamic, collaborative ecosystem for innovation.</p> <p>FIDAMC had a face-to-face meeting with UC3M project managers to explore possible collaboration opportunities in European projects. In addition, after the meeting, FIDAMC has been interested in joining the EDIH network as a client but also as a service provider.</p>
<i>Services delivered by EIT Digital</i>	
DavantAI Healthcare Technologies	<p>A face-to-face workshop (1hr) co-organized by EIT Digital and ID Consortium, with presentations and an interactive debate aimed at exploring collaboration opportunities, including European funding calls, and fostering the exchange of needs and interests between companies of different sizes.</p> <p>During the workshop, SMEs supported by EDIH can pitch their proposals and share their innovative experiences. Additionally, representatives from large companies can discuss key challenges they face when working with SMEs, leading to an insightful discussion on cooperation and growth opportunities.</p>

WEALTH READER	<p>A face-to-face workshop (1hr) co-organized by EIT Digital and ID Consortium, with presentations and an interactive debate aimed at exploring collaboration opportunities, including European funding calls, and fostering the exchange of needs and interests between companies of different sizes.</p> <p>During the workshop, SMEs supported by EDIH can pitch their proposals and share their innovative experiences. Additionally, representatives from large companies can discuss key challenges they face when working with SMEs, leading to an insightful discussion on cooperation and growth opportunities.</p>
Cardee Technologies, SL.	<p>A face-to-face workshop (1hr) co-organized by EIT Digital and ID Consortium, with presentations and an interactive debate aimed at exploring collaboration opportunities, including European funding calls, and fostering the exchange of needs and interests between companies of different sizes.</p> <p>During the workshop, SMEs supported by EDIH can pitch their proposals and share their innovative experiences. Additionally, representatives from large companies can discuss key challenges they face when working with SMEs, leading to an insightful discussion on cooperation and growth opportunities.</p>
GLOBALCORP	<p>A face-to-face workshop (1hr) co-organized by EIT Digital and ID Consortium, with presentations and an interactive debate aimed at exploring collaboration opportunities, including European funding calls, and fostering the exchange of needs and interests between companies of different sizes.</p> <p>During the workshop, SMEs supported by EDIH can pitch their proposals and share their innovative experiences. Additionally, representatives from large companies can discuss key challenges they face when working with SMEs, leading to an insightful discussion on cooperation and growth opportunities.</p>
Felwy Alarm S.L.	<p>A face-to-face workshop (1hr) co-organized by EIT Digital and ID Consortium, with presentations and an interactive debate aimed at exploring collaboration opportunities, including European funding calls, and fostering the exchange of needs and interests between companies of different sizes.</p> <p>During the workshop, SMEs supported by EDIH can pitch their proposals and share their innovative experiences. Additionally, representatives from large companies can discuss key challenges they face when working with SMEs, leading to an insightful discussion on cooperation and growth opportunities.</p>
LENORA SOFTWARE	<p>A face-to-face workshop (1hr) co-organized by EIT Digital and ID Consortium, with presentations and an interactive debate aimed at exploring collaboration opportunities, including European funding calls, and fostering the exchange of needs and interests between companies of different sizes.</p> <p>During the workshop, SMEs supported by EDIH can pitch their proposals and</p>

	share their innovative experiences. Additionally, representatives from large companies can discuss key challenges they face when working with SMEs, leading to an insightful discussion on cooperation and growth opportunities.
PRODARIA	1hr:30 training session: Training on how to prepare a pitch to investors, and how to adjust your presentation according to the audience. Practical exercise with a 3-minute pitch. Review of strengths and best points to present your value proposition. In addition, EIT Urban Mobility has been able to present the opportunities they offer for startups.
Zero Emission Taxi & Transfer S.L (ZETT)	1hr:30 training session: Training on how to prepare a pitch to investors, and how to adjust your presentation according to the audience. Practical exercise with a 3-minute pitch. Review of strengths and best points to present your value proposition. In addition, EIT Urban Mobility has been able to present the opportunities they offer for startups.
SERVICIOS URBANOS AVANZADOS, S.L. (NOVALITY)	<p>The session aimed to provide founders with the necessary and powerful tools to build effective presentations that drive business growth, highlighting the team's ability to execute ideas, convince potential customers, attract the necessary capital and drive the success of their startups, establishing meaningful and solid relationships for the future.</p> <p>Content:</p> <ul style="list-style-type: none"> - Communication: Communication skills for entrepreneurs to convey their vision clearly and convincingly. - Audience perception: investors, customers, and how to adjust your presentation accordingly. - The value proposition: solid and convincing. - Planning: anticipating and handling questions and interactions effectively. <p>This event was co-organised with Connected Mobility Hub, part of the EDIH Madrid consortium, and the session focused, among others, on services and mobility.</p>
PARKING PATÍN	<p>The session aimed to provide founders with the necessary and powerful tools to build effective presentations that drive business growth, highlighting the team's ability to execute ideas, convince potential customers, attract the necessary capital and drive the success of their startups, establishing meaningful and solid relationships for the future.</p> <p>Content:</p> <ul style="list-style-type: none"> - Communication: Communication skills for entrepreneurs to convey their vision clearly and convincingly. - Audience perception: investors, customers, and how to adjust your presentation accordingly. - The value proposition: solid and convincing. - Planning: anticipating and handling questions and interactions effectively. <p>This event was co-organised with Connected Mobility Hub, part of the EDIH Madrid consortium, and the session focused, among others, on services and mobility.</p>
ASFIN, TECNOLOGIA Y FINANZAS S.L.	The session aimed to provide founders with the necessary and powerful tools to build effective presentations that drive business growth, highlighting the team's ability to execute ideas, convince potential customers, attract the necessary capital and drive the success of their startups, establishing meaningful and solid

	<p>relationships for the future.</p> <p>Content:</p> <ul style="list-style-type: none"> - Communication: Communication skills for entrepreneurs to convey their vision clearly and convincingly. - Audience perception: investors, customers, and how to adjust your presentation accordingly. - The value proposition: solid and convincing. - Planning: anticipating and handling questions and interactions effectively. <p>This event was co-organised with Connected Mobility Hub, part of the EDIH Madrid consortium, and the session focused, among others, on services and mobility.</p>
GetBoarded Technologies LDA	<p>The session aimed to provide founders with the necessary and powerful tools to build effective presentations that drive business growth, highlighting the team's ability to execute ideas, convince potential customers, attract the necessary capital and drive the success of their startups, establishing meaningful and solid relationships for the future.</p> <p>Content:</p> <ul style="list-style-type: none"> - Communication: Communication skills for entrepreneurs to convey their vision clearly and convincingly. - Audience perception: investors, customers, and how to adjust your presentation accordingly. - The value proposition: solid and convincing. - Planning: anticipating and handling questions and interactions effectively. <p>This event was co-organised with Connected Mobility Hub, part of the EDIH Madrid consortium, and the session focused, among others, on services and mobility.</p>
Felwy Alarm S.L.	<p>The session aimed to provide founders with the necessary and powerful tools to build effective presentations that drive business growth, highlighting the team's ability to execute ideas, convince potential customers, attract the necessary capital and drive the success of their startups, establishing meaningful and solid relationships for the future.</p> <p>Content:</p> <ul style="list-style-type: none"> - Communication: Communication skills for entrepreneurs to convey their vision clearly and convincingly. - Audience perception: investors, customers, and how to adjust your presentation accordingly. - The value proposition: solid and convincing. - Planning: anticipating and handling questions and interactions effectively. <p>This event was co-organised with Connected Mobility Hub, part of the EDIH Madrid consortium, and the session focused, among others, on services and mobility.</p>
Sustainable Credits S.L. (PlanetAI Space)	<p>The European Call "Open Innovation Factory" programme, managed by EIT Digital, seeks world-class digital activities developed by companies, research and technology organisations and/or universities, as well as earlier-stage companies that have demonstrated traction among investors and in the market, and that can further drive the growth of their company.</p> <p>Selected proposals are integrated into EIT Digital's pan-European ecosystem of partners and receive financial support and professional guidance to package their</p>

	<p>technology, product or service, engage customers and attract investors.</p> <p>In this session we will share the keys to prepare successful proposals to be presented to the Open Innovation Factory. This session will be led by the EIT Digital Innovation team, where they will explain in depth all the details you need to know to prepare effective, well-argued proposals with the potential to be selected among the projects supported by this European programme.</p> <p>Content:</p> <ul style="list-style-type: none"> - Presentation of the Open Innovation Factory programme - Practical session on how to prepare a proposal - Questions and answers from participants
WEALTH READER	<p>The European Call "Open Innovation Factory" programme, managed by EIT Digital, seeks world-class digital activities developed by companies, research and technology organisations and/or universities, as well as earlier-stage companies that have demonstrated traction among investors and in the market, and that can further drive the growth of their company.</p> <p>Selected proposals are integrated into EIT Digital's pan-European ecosystem of partners and receive financial support and professional guidance to package their technology, product or service, engage customers and attract investors.</p> <p>In this session we will share the keys to prepare successful proposals to be presented to the Open Innovation Factory. This session will be led by the EIT Digital Innovation team, where they will explain in depth all the details you need to know to prepare effective, well-argued proposals with the potential to be selected among the projects supported by this European programme.</p> <p>Content:</p> <ul style="list-style-type: none"> - Presentation of the Open Innovation Factory programme - Practical session on how to prepare a proposal - Questions and answers from participants
Felwy Alarm S.L.	<p>The European Call "Open Innovation Factory" programme, managed by EIT Digital, seeks world-class digital activities developed by companies, research and technology organisations and/or universities, as well as earlier-stage companies that have demonstrated traction among investors and in the market, and that can further drive the growth of their company.</p> <p>Selected proposals are integrated into EIT Digital's pan-European ecosystem of partners and receive financial support and professional guidance to package their technology, product or service, engage customers and attract investors.</p> <p>In this session we will share the keys to prepare successful proposals to be presented to the Open Innovation Factory. This session will be led by the EIT Digital Innovation team, where they will explain in depth all the details you need to know to prepare effective, well-argued proposals with the potential to be selected among the projects supported by this European programme.</p> <p>Content:</p> <ul style="list-style-type: none"> - Presentation of the Open Innovation Factory programme - Practical session on how to prepare a proposal - Questions and answers from participants
<i>Services delivered by AEDHE</i>	
Metalúrgica Madrileña SA	Resear on international oportunities for SAGE technology testing providers in EEN network
Fersay Electronica	Research on Kit Digital public funds

CALAMARS COMPANY	Advice on Kit Digital red.es national fund for SMEs to acquire digital technologies
PASCALBOX SL	Advice on Industria conectada 4.0 national fund for SMEs to develop a better digitalization transition of the company
GEO NOVATEK S.L.	Research on public funds for hardware acquisition
MUNDO DESMO S.L.	Advice on Kit Digital red.es national fund for SMEs to acquire digital technologies
KRISONDESIGN	Looking for oportunities as Kit digital in EUIPO European Funds for digital technology funds request
Premium Numbers Consulting, S.	Search for public funds for assuring the industrial property. In this case EUIPO fund is redirected to them to look for grants oportunities to invest in the compmany technology property
PADEL INDOOR ALCALA SL	Looking for Sports associations public funding. In this case european Funding from EUIPO fund for industrial property
Incopyme Informática y Comunicaciones, S.L.	This service was focused on reaching the biggest amount possible from public funds for digital technologies
Padel club cardenal cisneros SL	Intellectual property EUIPO funds
Padel club cardenal cisneros SL	Federation Sports
PADEL INDOOR ALCALA SL	Intellectual property EUIPO funds.
PADEL INDOOR ALCALA SL	Federation Sports
Premium Numbers Consulting, S.	Intellectual property EUIPO funds
KRISONDESIGN	Intellectual property EUIPO funds for industrial knowledge protection
KRISONDESIGN	Web kit digital
SERVI CASA INMOBILIARIA TORREJON	Intellectual property EUIPO funds
SERVI CASA INMOBILIARIA TORREJON	Search for kit digital fund for digital tools improvement
Compañía de Repografía e Informática del Henares S.A.	Intellectual property EUIPO funds
RARMONY	Intellectual property EUIPO funds
RARMONY	Web Kit digital
PosterFix SL	Intellectual property EUIPO funds
TRADUCCIONES DOMÍNGUEZ	Intellectual property EUIPO funds
IKADEMIA TECH S.L.	Intellectual property EUIPO funds
IKADEMIA TECH S.L.	kit digital funds
Fragma Espacios	Intellectual property EUIPO funds
Fragma Espacios	KIT DIGITAL funds
Complejo El Olivar	Intellectual property EUIPO funds
Complejo El Olivar	KIT DIGITAL public funds

MIGUEL VIDAL E HIJOS SL	Intellectual property EUIPO funds
EMOTAB	Sports Public funds for technology development and implementation
EMOTAB	Intellectual property EUIPO funds
EMOTAB	Kit Digital
Cultur Alcala	Kit Digital
Cultur Alcala	Intellectual property EUIPO funds
SUTEGA	Intellectual property EUIPO funds
Incopyme Informática y Comunicaciones, S.L.	Intellectual property EUIPO funds
Inconfidence	Intellectual property euipo funds for cybersecurity.
Inconfidence	Kit digital.
Panificadora de Alcala	Intellectual property euipo funds for Intellectual property security.
Cocina Alve S.l.	Intellectual property euipo.
Transportes y Logistica Cibeas s.l.	Kit digital.
Transportes y Logistica Cibeas s.l.	Intellectual property euipo funds for intellectual property protection.
Just Results Development	Intellectual property euipo funds for intellectual property protection.
Colegio Alborada S.l.	Intellectual property euipo funds for intellectual property protection.
Fiesta Colombina S.L	Intellectual property euipo funds for intellectual property protection.
CENTUM DIGITAL	Intellectual property protection EUIPO funds research.
REAL SOCIEDAD DEPORTIVA ALCALA SAZ	Innovation projects for digitalization and management in sports.
REAL SOCIEDAD DEPORTIVA ALCALA SAZ	INTELLECTUAL PROPERTY protection EUIPO funds.
POMDI	INTELLECTUAL PROPERTY protection EUIPO funds.
POMDI	The EUIPO currently has the SME Fund, a grant for the protection of industrial or intellectual property protection, such as designs, patents, trademarks, legal costs, which can be applied for by both SMEs and self-employed persons.
<i>Services delivered by IDConsortium</i>	
Super Robotics	Advisory meeting for the support in the EIC call for proposals.
Super Robotics	Advisory meeting, call analysis, roadmap-next steps for Eureka Investment Readiness.
MOVEN	Advisory support in looking for funding: EUROSTARS call for proposals

MOVEN	Advisory support to introduce the MOVEN call opportunities
EEVAM TECHNOLOGIES SL	Webinar on EU funding call for the mobility sector / CMH 27 de Feb.
yup mobility sl	Webinar on EU calls for the mobility sector / CMH 27 de Feb.
MEEP	Webinar on EU calls for the mobility sector / CMH 27 de Feb.
Spiny EV Solutions SL	Webinar on EU calls for the mobility sector / CMH 27 de Feb.
Conscious Management Institute S.A. - CMI-	Webinar to support companies in looking for national funding.
Conscious Management Institute S.A. - CMI-	Webinar to support companies in looking for national funding.
Disruptivo Shows Group	Support to find investment for a project in LATAM.
LENORA SOFTWARE	Mapping of funding opportunities: Horizon Europe.
LENORA SOFTWARE	Mapping of funding opportunities: CDTi
LEVOX	February training on EU programs for ICT services to foster a sustainable mobility sector (2ZERO PARTNERSHIP).
LEVOX	Support to find public funding opportunities for development of sustainable urban mobility sophisticated algorithms for battery health and swapping stations.
Conscious Management Institute S.A. - CMI-	Advisory support in searching for funding for the digitalization of the business. I3 call- Strand 2b- capacity building.
LENORA SOFTWARE	Mapping of funding opportunities: EIC Accelerator call for proposals.
Fundacion Educativa Alborada	Basic training in European funding calls for digitalization projects_ I3 call for proposals, strand 2b
Fundacion Centro Tecnológico de Investigación Multisectorial (CETIM)	Basic training in European funding calls for digitalization projects_ I3 call for proposals, strand 2b.
LENORA SOFTWARE	Support in looking for funding to deliver the product addressing logistics for healthcare institutions. Introductory meeting.
EAE MADRID CENTRO EDUCACIÓN SUPERIOR, S.L.U	Support in looking for funding to deliver educational programs to companies.
LENORA SOFTWARE	Mapping of funding opportunities: I3 call for proposals.
UNIVERSIDAD PONTIFICIA COMILLAS	Search for funding for the organisation of innovation and digitalization events.
Conscious Management Institute S.A. - CMI-	Madrid City Council grants for innovation events related to the implementation of digital technologies.

Disruptivo Shows Group	Support to find investment for robotic technologies (Madrid City Council grants for innovation events related to the implementation of digital technologies)
DavantAI Healthcare Technologies	Scouting service for the search of public funding programmes for the development of a pain monitoring solution for oncology patients.
Felwy Alarm S.L.	Support in looking for funding_NEOTEC national funding call.
ZYON Helmets	Consultancy services on public funding specifically for the Eurostars (Eureka Network) Call.
ZYON Helmets	Consultancy services on public funding for calls for proposals related to digitalisation.
Ubyko Connectivity S.L.	Consultancy services on public funding for calls for proposals related to digitalisation.
MEEP	Consultancy services on public funding for calls for proposals related to digitalisation.
Elecosystems/Loockipark	Consultancy services on public funding for calls for proposals related to digitalization.
CROW BICYCLES, S.L.	Consultancy services on public funding for calls for proposals related to digitalization.
Passion Motorbike Factory SL	Consultancy services on public funding for calls for proposals related to digitalisation.
Conscious Management Institute S.A. - CMI-	Consultancy services on public funding for calls for proposals related to digitalisation.
Felwy Alarm S.L.	Consultancy services on public funding for calls for proposals related to digitalization.
Ecity4all, S.L.	Consultancy services on public funding for calls for proposals related to digitalization.
ALJORMA ARTECH SL	Consultancy services on public funding for calls for proposals related to digitalisation.
Universal eEvents Live SL	Consultancy services on public funding for calls for proposals related to digitalisation.
CROW BICYCLES, S.L.	Consultancy services on public funding for calls for proposals related to digitalisation.
SBS Smart Brake Lighting System	Consultancy services on public funding for calls for proposals related to digitalization.
Disruptivo Shows Group	Consultancy services on public funding for calls for proposals related to digitalization..
Digital And NFT Events S.L	Consultancy services on public funding for calls for proposals related to digitalisation (development of videogames and podcasts).
SINEQUANON PRODUCCIONES SL	Consultancy services on public funding for calls for proposals related to digitalisation.

<i>Services delivered by Madri+d</i>	
Conscious Management Institute S.A. - CMI-	SUPPORT FINDING FINANCING- Cheque innovacion
Futura Tickets	Providing guidance and necessary information about EIC Accelerator through the EIC Mentoring programme
Cedrion Consultoría Técnica e Ingeniería S.L.	Invitation and support for their participation in the Open Innovation Challenge launched by ArianeGroup
SAFIVITA SL (epigenova)	<p>SUPPORT FINDING FINANCING</p> <p>To advance its anti-aging research project focused on food supplementation, antioxidants, and NADH's role in slowing cellular aging, Safivita engaged in targeted outreach to identify academic partners in biochemistry, molecular biology, and related fields. Multiple exploratory meetings were conducted with departments across faculties of pharmacy, biology, and biochemistry, prioritizing institutions with expertise in food science, bio-health, and pharmaceutical innovation. This process identified a strategic synergy with IMDEA Alimentación, a leading research center in food innovation, due to its aligned focus on nutraceuticals and metabolic health. To formalize collaboration, UC3M facilitated a dedicated meeting between Safivita's team and IMDEA Alimentación's director, enabling discussions on joint R&D frameworks, funding pathways (including EU programs), and commercialization strategies for anti-aging supplements. This partnership not only accelerates Safivita's access to cutting-edge research infrastructure but also strengthens its credibility to attract investors by aligning with a globally recognized institution. The initiative underscores Safivita's proactive approach to bridging industry-academia gaps and positioning itself at the forefront of science-driven anti-aging solutions.</p>
Connection Human 2 human sl	<p>SUPPORT FINDING FINANCING</p> <p>Help in reviewing the application for the red.es Digital Kit.</p>
loon Technologies	<p>SUPPORT FINDING FINANCING</p> <p>Summary of calls to explore financing topics from the internationalization approach (ICEX Next, Innowise) and networking events (DEA Berlin).</p>
We are innato	<p>SUPPORT FINDING FINANCING</p> <p>Summary of calls to explore financing topics from the internationalization approach.</p>
CROW BICYCLES, S.L.	Support in their participation in selected EIT calls for proposals

B) Support in the submission of project proposals to EU programs:

Entity	Service description
<i>Services delivered by AECIM</i>	
PROTOLDO S.A	Advisory service on the “Digitalisation of industrial SMEs in the Community of Madrid” grant for the purchase of two automatic machines. The service include the call requirements analysis and the analysis of the viability of the company investments towards its suitability, delivering a technical report that supported the company in applying for the grant.

Tubos Paris S.A	Advisory service on the grant "Artificial Intelligence for industrial SMEs in the Community of Madrid". The company received support to apply for the grant. The company was granted with 50.000€.
<i>Services delivered by UC3M</i>	
Passion Motorbike Factory SL	The service delivered include the development of the PRISMA project proposal (Perception and Intelligent Response for Driving Safety through Adaptive Monitoring), selected and approved in the CDTI Missions 2024 call (January 20, 2024). The project approval awarded a total grant of €1,662,555.00. The project seeks to develop a next-generation driving assistance system, based on artificial intelligence and advanced perception, to reduce accidents and advance towards the goal of zero victims on the road.
PSICONNEA B2B, S.L.	The service delivered include an active involvement in drafting the submission of a project proposal to the Andalusian Public Procurement Program, defining a structured project framework, detailing deliverables, and performing a milestone-based cost estimation to ensure financial feasibility and compliance with administrative requirements.
PSICONNEA B2B, S.L.	The service delivered include the active participation in the development of the proposal to be submitted to the Missions 2024 call - Digital Health line by supporting the company in the coordination of objectives, the structuring of realistic milestones and the integration of impact metrics, ensuring a competitive approach and aligned with the evaluation criteria. The project looks for integrating a collaborative approach to integrate advanced technology and holistic wellness.
<i>Service delivered by IDConsortium</i>	
Conscious Management Institute S.A. - CMI-	The service delivered include the active support in applying for 3 tenders. The service include the tender's call analysis and alignment, coordination and guidance in writing the proposal.
Digital And NFT Events S.L	The service delivered include the active support in preparing a project proposal for the call DigitalNFT targeting videogames. It includes the call analysis and alignment and coordination and guidance to write the proposal.
LEVOX	The service delivered include active support in preparing the project proposal submitted to Women Tech EU call. The company CEO has been guided on the proposal preparation and submission, aligning the proposal with the call requirements and expectations. The CEO was granted with 75.000€ direct funding and expert mentorship guidance for the start-ups scale-up and woman upskilling. The objective of the proposal is the Development of sustainable urban mobility algorithms for battery health and swapping stations.

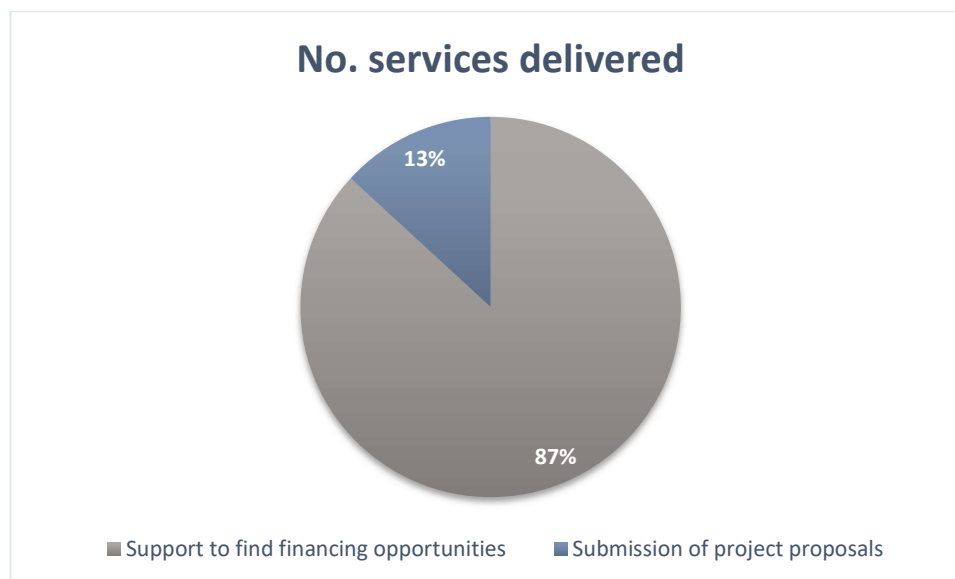
EAE MADRID CENTRO EDUCACIÓN SUPERIOR, S.L.U	The service delivered is based on the support in the submission of a public tender to provide educational services to a large company. The service include the proposal drafting aligning it with the tender's requirements, the annex documents collection, the support in drafting the project budget and guidance for the submission of the proposal. The service closed with the follow-up on the evaluation. The tender was declared not awarded due to internal evaluation processes.
ROSEPETAL	The company was supported in seeking private funding to launch their Deep Learning and Machine Vision product to market. It has been assisted in preparing and submitting the documentation for the 'Inpho Venture Summit 2024' event, which took place in October 2024.
LENORA SOFTWARE	EIC Accelerator Phase 1: Proposal preparation and submission.
Acceleralia S.L.	The company was supported in the submission of a project proposal to the Erasmus+ call ERASMUS-EDU-2024-POL-EXP-ADULT - Policy Experimentation - Adult Education. The support included the partners search for the consortium composition, the proposal concept drafting, the proposal writing and alignment with the call, the budget drafting, the administrative documentation collection and the submission of the proposal. The service ended by the follow-up on the evaluation process. The proposal was granted with 805.419€.
<i>Services delivered by Madri+d</i>	
GRUPO QUERO JC-ELECTRONICS SPAIN SLU	The company received support for the submission of the project proposal, with a special emphasis in reviewing and improving the proposal for the Up2Circ call.
Innerspec Technologies Europe S.L.	The company received support for the submission of the project proposal, with a special emphasis in reviewing and improving the proposal for the Up2Circ call.
PSICONNEA B2B, S.L.	The company received support within the Scale-Up Health initiative. The attendance at DMEA Fair was facilitated. It also received support to facilitate business agreements with European companies.
PSICONNEA B2B, S.L.	The company received support within the Scale-Up Health initiative for Strategic Growth Solutions and Elevating Market Presence.
PSICONNEA B2B, S.L.	The company received support for the Management of EOIs for potential collaborations through the EEN Marketplace.
RECOG ANALYTICS	The company received guidance and support for the participation in the EIC Accelerator program through the EIC Mentoring support program.
Umiles Corporation	The company received support for the EENergy call ETEEA. Key cctions inside the project include the instalation of 8 solar panels at the company's facilities (it included electrical installation and adaptations). The company was granted with 10.000€.

OXIFING HEALTH SPORT SL	Support in applying for funding for international projects. EIC Accelerator.
Spika Tech S.L.	Support in applying for funding for international projects. EDF-2024-LS-RA-CHALLENGE-SENS-RADNP.
Cedrion Consultoría Técnica e Ingeniería S.L.	Support in applying for funding for international projects. EIC Accelerator SP.
Cedrion Consultoría Técnica e Ingeniería S.L.	support in applying for funding for international projects. SURE 5.0
Innerspec Technologies Europe S.L.	Support in applying for funding for international projects. UP2Circle.
GRUPO QUERO JC-ELECTRONICS SPAIN SLU	Support in applying for funding for international projects. UP2Circle.
Advanced Mineral Processing S.L	Support in applying for funding for international projects. UP2Circle.
GRUPO QUERO JC-ELECTRONICS SPAIN SLU	Support in applying for funding for international and regional projects. EENergy call.
Advanced Mineral Processing S.L	Support in applying for funding for international and regional projects. EENergy call.
GeneticAI Investigación y Desarrollo SL	Support in applying for funding for national and regional projects. Plug in CDTI.
Achipámpanos, S.L	Support in applying for funding for national and regional projects. Sello Excelencia EIC CAM.

Cedrion Consultoría Técnica e Ingeniería S.L.	Support in applying for funding for national and regional projects. Pyme Innovadora Comunidad de Madrid.
GeneticAI Investigación y Desarrollo SL	SUPPORT SUBMISSION EU PROGRAMS SMES Support in applying for funding for international projects - INNOWWIDE 2024.

3. ANALYSIS OF THE SERVICES DELIVERED

Under the Support to Find Investment service, delivered under WP5 a total of 243 services were provided to SMEs, being 211 related to the support in looking to financing opportunities and 32 for the submission of project proposals.

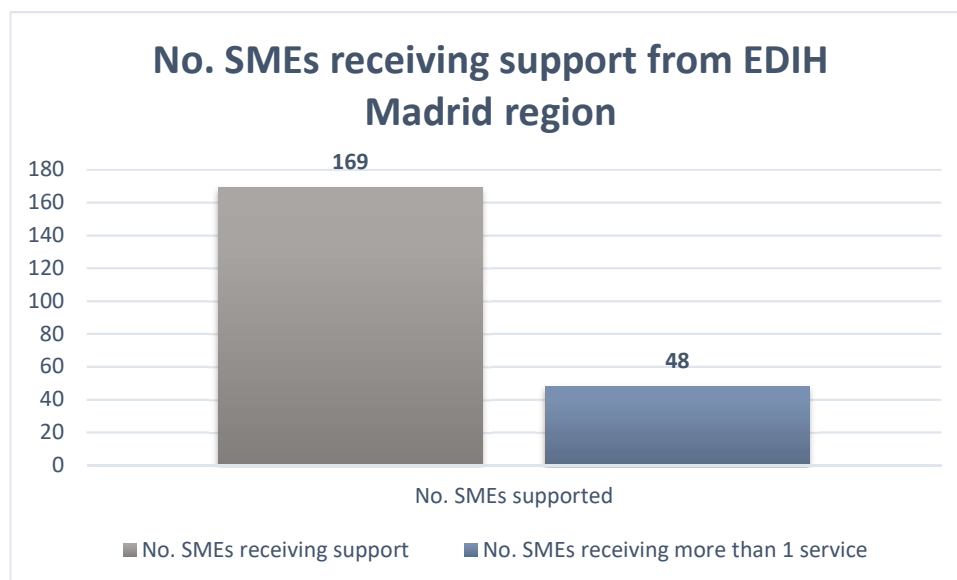


The most recurrent funding opportunities that arise to support SMEs include:

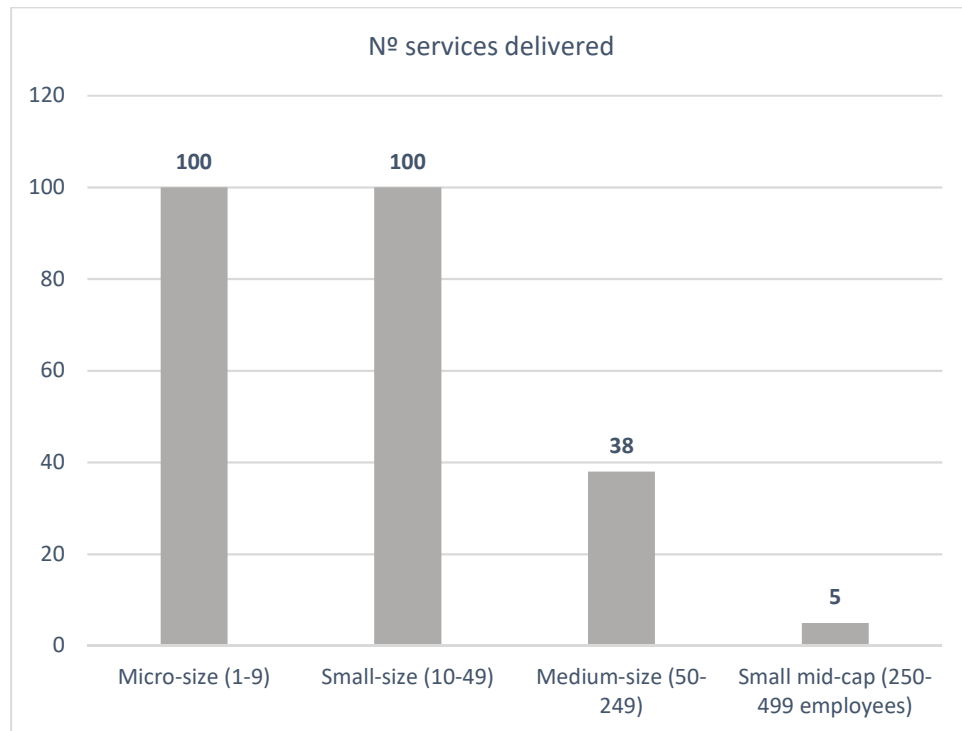
- EUROPEAN FUNDS:
 - EIC Accelerator
 - EUIPO Funds
 - EUREKA-EUROSTARS
 - MOVEN
 - Horizon Europe
 - Woman Tech EU
 - Interregional Innovation Investments (I3)

- Icx-Next
- Innowise
- 2ZERO PARTNERSHIP
- Erasmus+
- NATIONAL FUNDS:
 - CDTi-Misiones2024
 - CDTI_NEOTEC
 - Kit Digital
 - Madrid City Council grants

Previous services were delivered to a total of 169 SMEs, being 48 SMEs repeating the service.

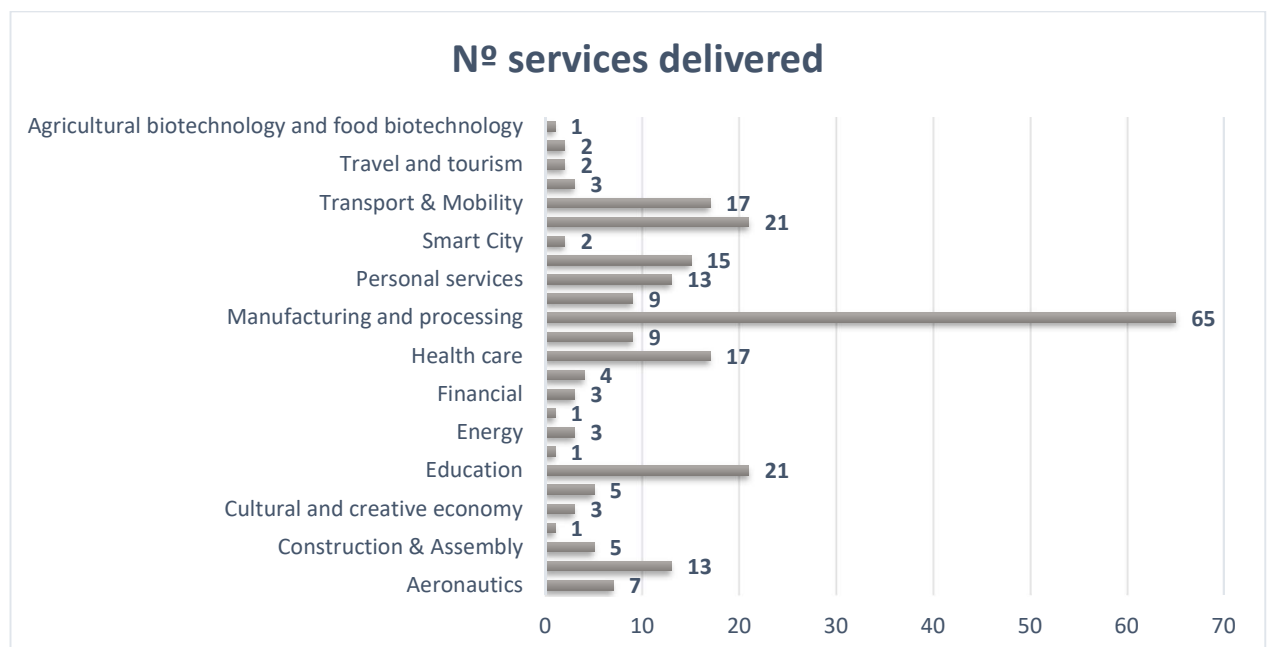


These SMEs have the following representation according to their SME type:



As it is seen, the majority of the SMEs that receive the service are micro and small SMEs.

Segmenting the services delivered by the type of industrial sector where the SMEs belong to, the graphic representation is the following:



As it is seen, the SMEs with more representation that received support to find investments come from the Manufacturing and processing industrial sector (65 SMEs).

Besides the number of SMEs supported and the number of services delivered to these SMEs for the

digitalization of their businesses, having impact in the market uptake of innovative products and services as well as improved processes, tools and methodologies and business models, the Support to Find Investments services generated impact in terms of income. In this regards, the amount of investment triggered by the services delivered during the second year of the project, reached a total of **4.734.729,49 €** public funding received by the supported SMEs.

The reported figures indicate progress toward achieving the project's defined KPIs, despite being highly ambitious. So far, the primary focus has been to engage as many companies as possible in utilizing the services offered by EDIH Madrid Region. Despite the ambitious targets set, the continued engagement of some companies highlights their satisfaction with the services provided.

Service category	Service delivered	KPIs achieved M12-M24
SUPPORT TO FIND INVESTMENTS	Support to the search for financing for digital transformation	211
	Support for the submission of project proposals	32
TOTAL		243

Investment triggered	KPIs achieved M12-M24 (M€)
AMOUNT OF ADDITIONAL INVESTMENTS SUSCESSFULLY ACTIVATED FOR DIGITALIZATION ACTIVITIES	4.7 M €

4. BEST PRACTICES AND CONTINUOS IMPROVEMENT

To ensure the effective delivery of services to SMEs by the Digital European Innovation Hub Madrid Region, below there are a series of best practices that have triggered the delivery of high-value, impactful services to SMEs, effectively supporting their digital transformation and access to funding.

Support to Find Investments:

A) Support to find financing opportunities:

- Conducting information sessions, webinars and personalized consultations to raise awareness of available funding opportunities and encourage SME participation.
- Conduct comprehensive diagnostics with the customers to understand their interests and funding needs as well as their capacity to participate in national and European funding calls.
- Customize financing strategies according to the SMEs' business goals, ensuring that funding sources and project proposals match their digital transformation needs and strategic priorities.
- Regularly update SMEs on relevant calls for proposals.
- Highlight previous success stories of SMEs that have secured funding through similar programs. Sharing these examples can inspire confidence and serve as practical references for other SMEs.

Support in the submission of project proposals to EU programs:

- Providing structured guidance and workshops to help SMEs strengthen their applications and increase their chances of securing funding.
- Foster SMEs participation in consortiums: Encourage SMEs to explore consortium opportunities by facilitating connections between businesses with complementary goals and digital challenges.
- Provide SMEs with guidance on the entire proposal submission process, from understanding call criteria to ensuring compliance with guidelines and deadlines.
- Provide practical support in proposal writing by offering hands-on assistance in writing and reviewing proposals to ensure alignment with EU programs or national calls, highlighting how their projects meet eligibility and impact criteria.
- Support SMEs in creating feasible project budgets and clear work plans to improve the likelihood of securing funding.

5. CONCLUSIONS

The activities carried out during the period M12-M24 of the **Digital European Innovation Hub (EDIH) Madrid Region** project under **WP5** demonstrate significant progress in supporting the digital transformation of SMEs within the national service sectors. The services delivered reflect a comprehensive approach to addressing the key challenges faced by these organizations in their digitalization journey when looking for funding opportunities. The key aspects that contributed to the overall success of the project are the followings:

- **Support for financing and investment:** The **Support to Find Investment** service addressed a crucial gap for many SMEs by offering tailored guidance in identifying national and European funding opportunities. With **243 services provided**, including support in proposal writing and connecting SMEs to consortiums for EU programs and private investors, this initiative directly contributed to increasing the chances of securing financial resources for digitalization projects, **reaching 4.7M€**.

The services provided during this period have contributed meaningfully to the digitalization of SMEs in the Madrid region. By offering targeted support and practical tools for digital transformation. The project has laid a solid foundation for long-term improvements in competitiveness and innovation capacity. The ongoing engagement with SMEs also positions the EDIH as a key player in the region's broader digitalization strategy, helping to align local efforts with national and European digital goals.